



ANGELO BASTIANELLI SCARAMUSSA

25 years old / single

Home Address: Trento, Italy

Brazilian and Italian citizenship under treatment

angelo.scaramussa@hotmail.com – Mobile: +39 349 777 8264

LinkedIn: www.linkedin.com/in/angelo-scaramussa

ACADEMIC BACKGROUND

- **Master of Science in International Management**

University of Trento (08/2018 - graduation forecast 10/2020, taught in English) – Italy.

- **Bachelor's Degree in International Economic Relationships**

Universidade Federal de Minas Gerais - UFMG (03/2013 - 02/2018) – Brazil.

Monography topic: "The Ministry of Defense and the National Development: Analysis on Brazilian Military Budget". Grade: 100/100.

ENTERPRISES AND PROFESSIONAL EXPERIENCES

- **Aug/2019 – Oct/2019: Tesseræ Social Urban Research – Sector: Urban and social projects planning**

Position: ERAMUS+ TRAINEESHIP in Project Management in Company's Management

- Development of new business and management plans - Support of the company's restructuring process, including organizational one; Development and implementation of digital marketing strategies - Fundraising for unfunded projects - Translations.

- **Jan/2018 – Jun/2018: Mereo Tech Ltda – Sector: Software and consultancy.**

Position: Head of Digital Marketing

- Creation of digital marketing strategies - Coordination of actions among the marketing team - Content creation on business management, technology, human resources and consultancy - Creation and supervision of guidelines in social networks – Analysis of data for content creation on strategic business management - Support in event management.

- **Dez/2017: Uhuru Communications Ltda – Sector: Marketing.**

Position: Metrics and Inbound Marketing Intern

- Elaboration of metrics and reports on the results of the communication agency for strengthening the most assertive strategies by the presentation of relevant KPIs for the own company and its clients - Support in administrative activities focused on internal control.

- **Jan/2016 – Nov/2017: Bank of Development of Minas Gerais - BDMG S/A – Sector: Banking.**

Position: Credit Access Intern

- Supporting credit strategy outcomes, monitoring operations and its processes for the digital credit access transformation - Development of management and control reports - Assistance regional managers in the execution of business action plans - Training and support of the customer acquisition team and sharing practices in the analysis of defaulting clients' profile.

- **Fev/2015 - Mai/2015: Mineração União and Claros Dias Serraria Group – Sector: Civil construction.**

Position: Regional Sales Representative

- Creation of portfolio and prospection of new clients in the Metropolitan Region of Belo Horizonte (Brazil) - Visits to potential clients for the presentation of the company and its products - Interlocution with the headquarters to follow the inventory, ordering and delivery of the products.

- **Aug/2013 - Jul/2015: Universidade Federal de Minas Gerais – UFMG – Sector: Economics research.**

Position: Researcher on Economic Development - Scholarship holder – CAPES

- Theoretical studies, analysis and research on development and economic growth and the role of "Human Capital and Economic Growth". Research on the processes of Economic Geographies of Financialization in Brazil, analyzing its regional economic reflexes

and credit rating disparities based on recent data. Maintenance of the database of the Laboratory of Studies on Currency and Territory, LEMTe.

LANGUAGES

- **English: Advanced level / Fluent level** (TOEFL iTP B2)
- **German: Intermediary level** (CLA UniTrento B2)
- **Italian: Intermediary level** (CLA UniTrento B1)
- **Portuguese: Mother tongue**
- **Spanish: Advanced / Fluent level** (Certificate DELE C1)

PROJECTS AND COMPLEMENTARY INFORMATION

- **Volunteer work at Inama Innovation Nexus (Trento, Italy):** collaboration in the meetings follow-up and events general organization. Year: Set 2018 to Jun 2019;
- **Advanced knowledge of Microsoft Office** (Excel, Word, Power Point, OneNote and Outlook);
- **Statistical work and graphics:** R-Project: intermediate level;
- **Course of Introduction to Business Management** – Federal University of Minas Gerais - Year: 2015;
- **Youth Exchange Year by Rotary International – Location: Germany** – Year: Aug 2011 to Jun 2012;
- **Academic Cultural Exchange (Summer School) – Location: South Korea** - Year: Jul / August 2016;
- **Inbound Marketing Course** – HubSpot - Year: 2017;
- **Course: Leadership in Practice** – Fundação Estudar - Year: 2017.